

THESSALONIKI
SUMMIT
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“Financing Growth”

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The EIB at a glance

- Largest multilateral lender and borrower in the world
 - We raise our funds on the international capital markets
 - We pass on favourable borrowing conditions to clients
- Some 450 projects each year in over 160 countries
- Headquartered in Luxembourg and has 33 local offices
- Around 2 600 staff:
 - Not only finance professionals, but also engineers, sector economists and socio-environmental experts
 - More than 50 years of experience in financing projects

We deliver **impact** where it's needed



•JOBS

•4.1m jobs in small businesses



•HEALTH

•9.8m people with access to improved health services



•EDUCATION

•1.5m students benefiting from EIB projects



•WATER

•21m people benefiting from safe drinking water



•TRANSPORT

•380m additional passengers



•ENERGY

•2.3m households powered by EIB projects



•URBAN

•3.2m people benefiting from urban upgrades



•DIGITAL

•15.3m people with new or upgraded connections

We focus on our **key priorities**



•ENVIRONMENT

•EUR 19.6bn



•INFRASTRUCTURE

•EUR 19.1bn



•INNOVATION

•EUR 18.7bn

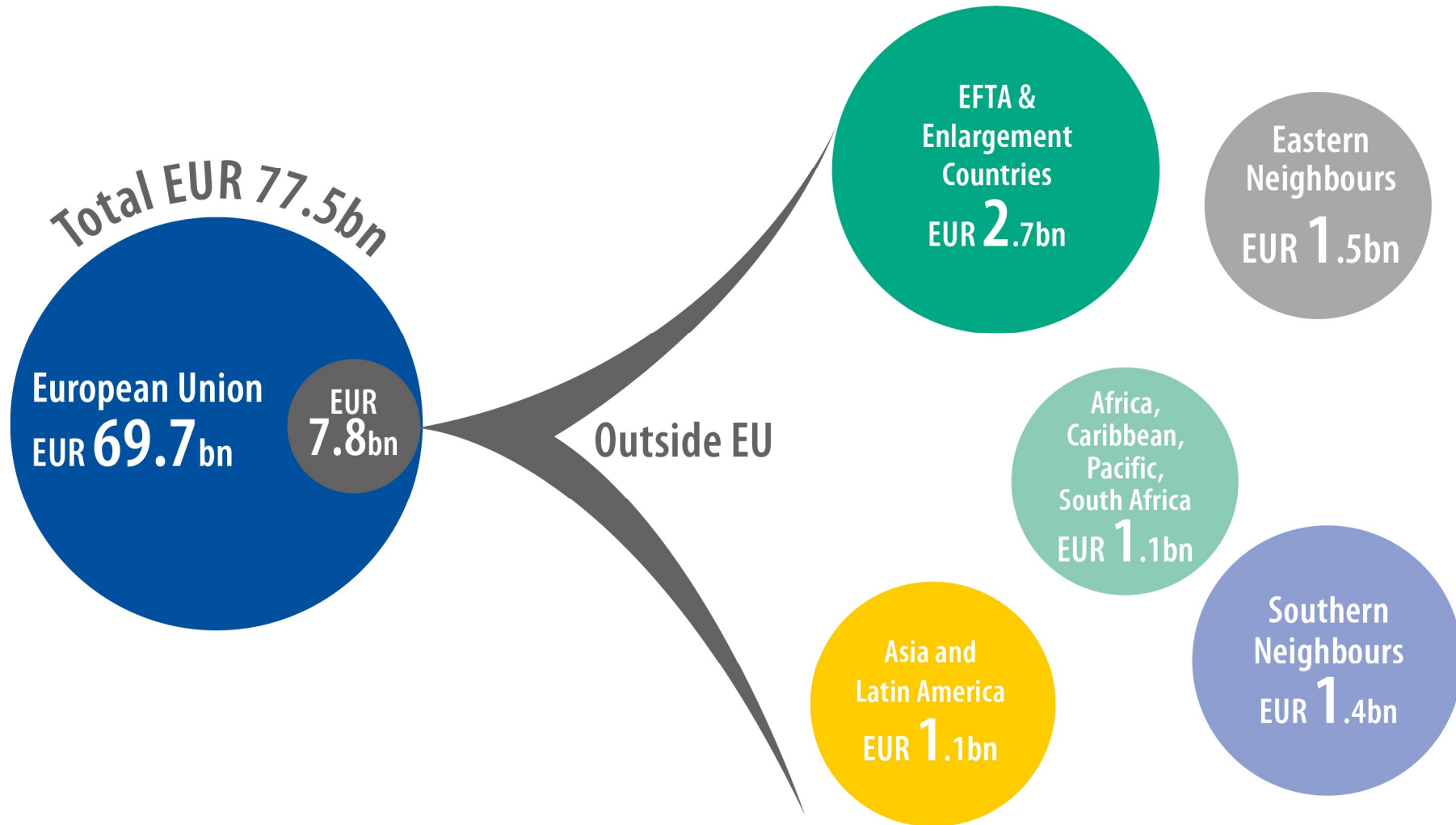


•SMEs

•EUR 28.4bn

EIB lending in 2015: EUR 78bn

(EIB signatures)



European Fund for Strategic Investments

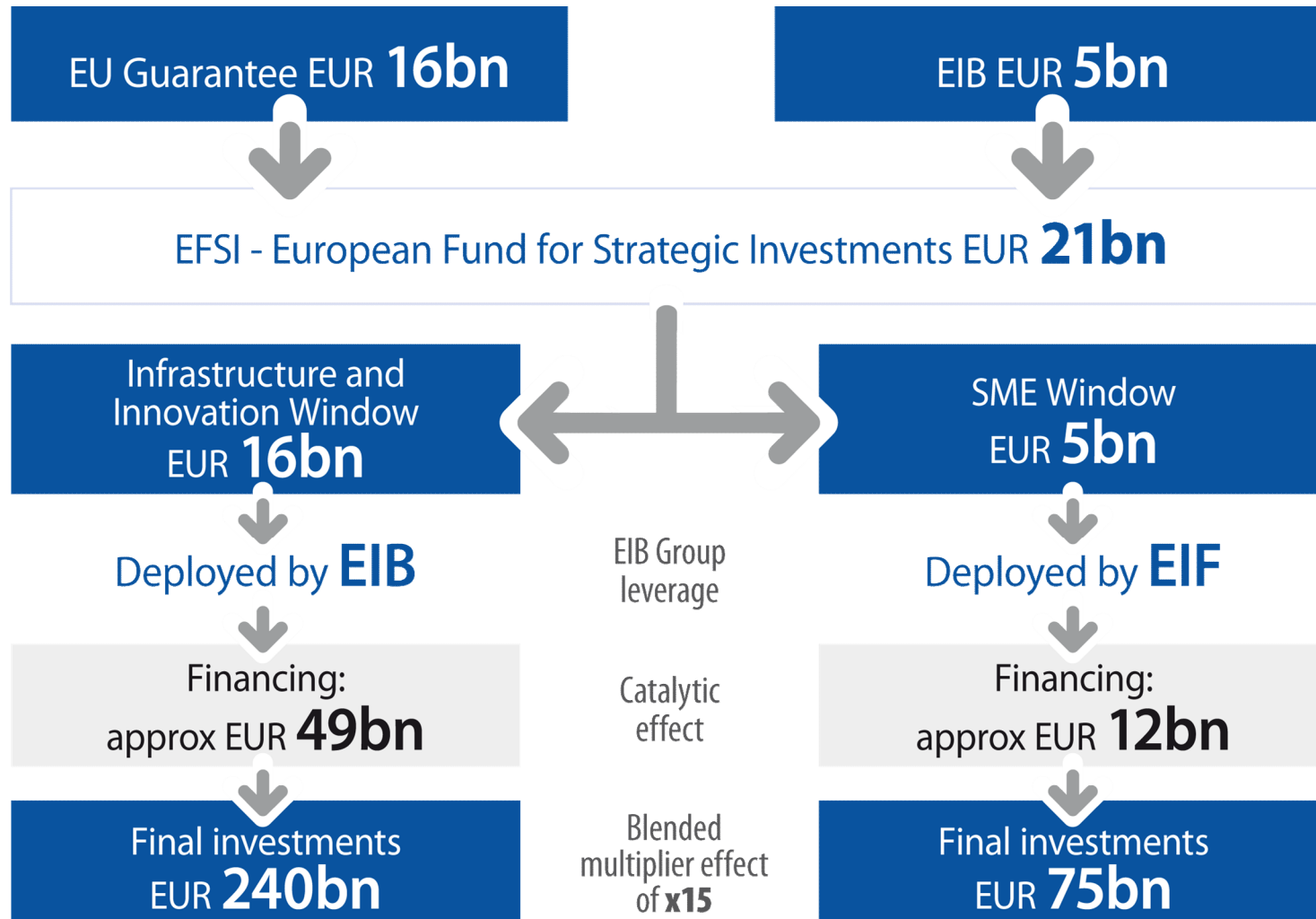
Investment Plan for Europe

The IPE consists of three strands:

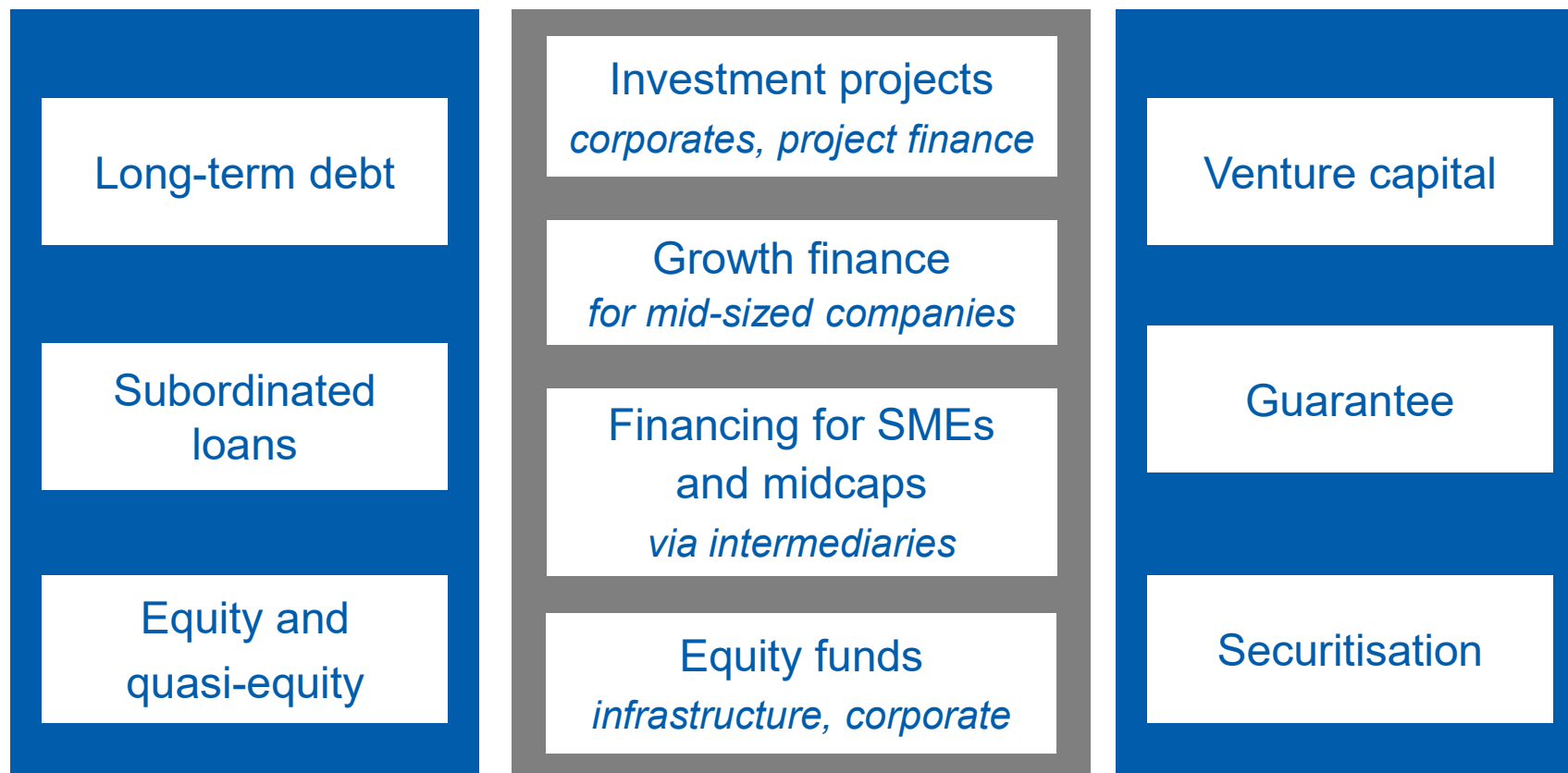
- 1. Improved investment environment:** regulatory and structural reforms at EU and national levels for predictability, removing obstacles, aiming at a friendlier investment environment
- 2. Making finance reach the real economy:** enhanced EIB-EC-MS cooperation on project identification (the “Project Portal”) and stepped-up technical assistance / advisory (“Advisory Hub”)
- 3. Mobilising finance for investment:** The EFSI, via EIB, to better address the current shortage of (higher) risk-financing in EU

To mobilise €315 billion in investment across the EU in 3 years

European Fund for Strategic Investments (EFSI)



EFSI products from the EIB Group



Target sectors

- **Infrastructure:** Including transport, energy and digital
- **Innovation:** Education and training, health, research, development and innovation
- **Renewable energy:** Expansion of renewable energy generation and support of energy and resource efficiency
- **Environment:** Projects in the environmental, urban development and social fields
- **SMEs and midcaps:** Financing support through local partner banks and institutions

Who can benefit?

Corporates
of all sizes

Utilities and
public sector
Entities
(*non-sovereign*)

SMEs
*of up to 250
employees
and
Midcaps
of up to 3,000
employees*

National
Promotional
Banks or other
banks for
intermediation

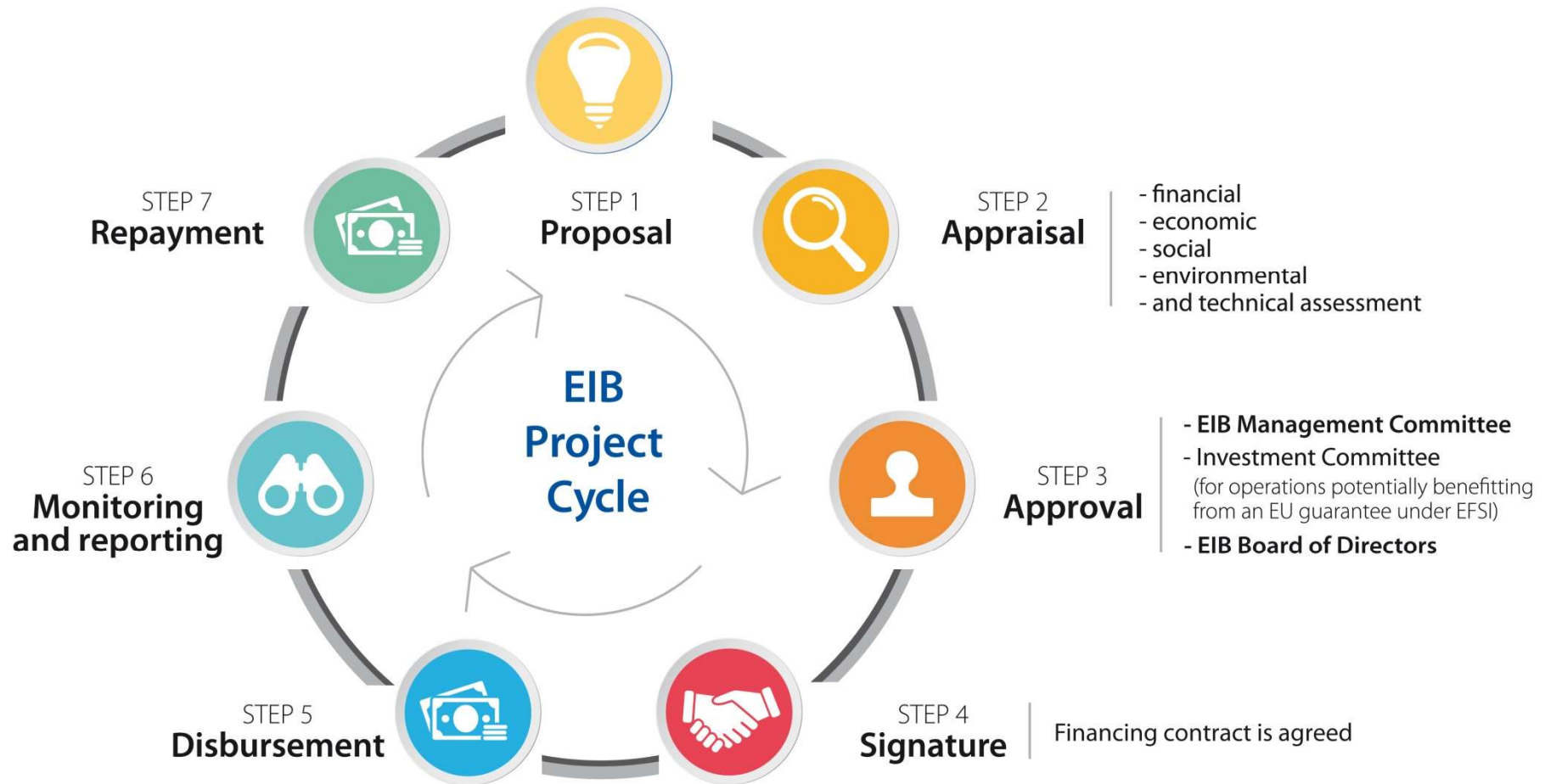
Dedicated
Investment
Platforms

Eligibility

EFSI operations must be:

- ✓ Mature enough for financing
- ✓ Commercially sound, economically and technically viable
- ✓ Support growth and jobs
- ✓ Bankable
- ✓ Priced in a manner commensurate with the risk taken

Financing step-by-step



www.eib.org

www.eif.org

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Thank you!

